

INI

The Global Network

Subtitle | Month Year

 [Click here to watch INI movie](#)



Largest Network of Independent Insurers



Established
in 1979



INI is a Network
of market leading
insurance companies



INI partners work
together to provide
insurance service
excellence



Located in over
150+ countries,
across all continents

A focus on customer satisfaction through
business excellence and flexibility

Our Global Presence



More than
120
companies
in approx.
150+
countries

What makes our INI Partners unique?



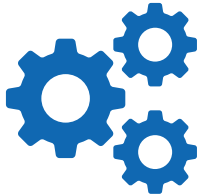
Independent
market leaders



Financial strength
& stability



Sanction & money laundering
lists approved



Operational capabilities
(licensing, workforce, claims experience)

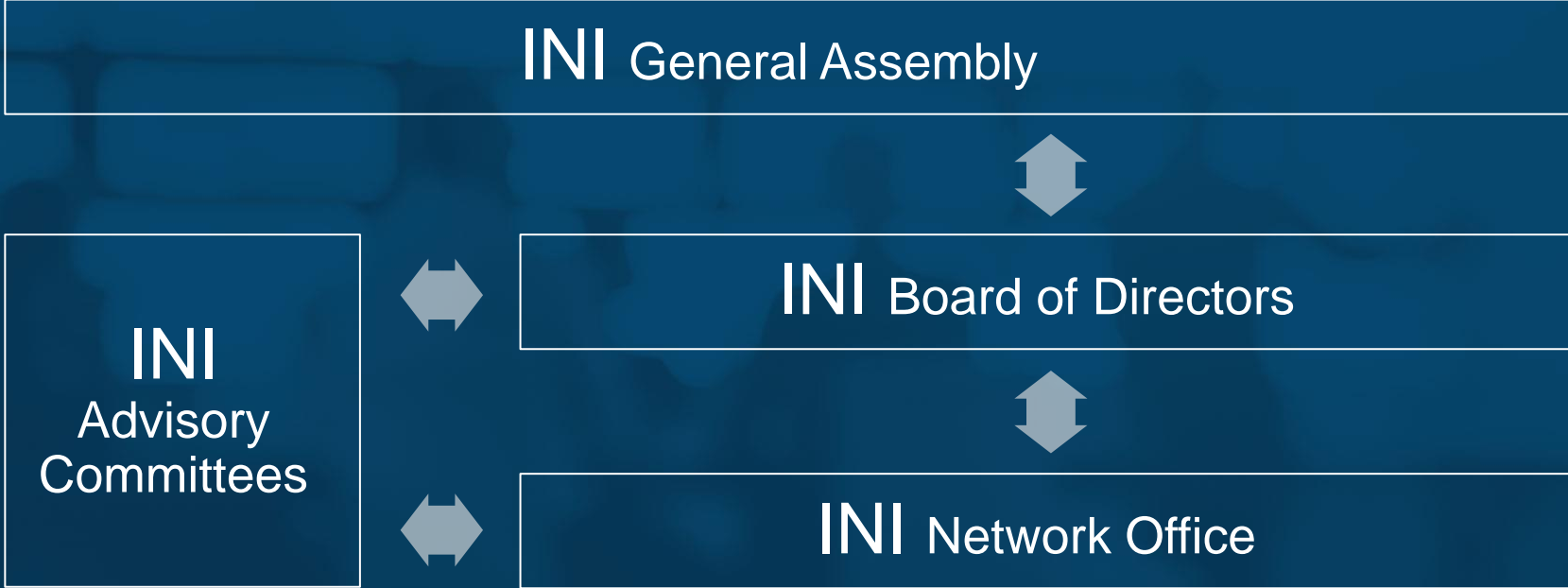


Sharing common
interests and objectives



Wide spectrum of
know-how, experience
and servicing capabilities

Governance Structure based on strong partnerships



Strong leadership in the INI Board of Directors

Netherlands

MS  **Amlin**

Switzerland

 **Baloise**
Insurance

France



Germany

ERGO

Sweden

 **Länsförsäkringar**

USA

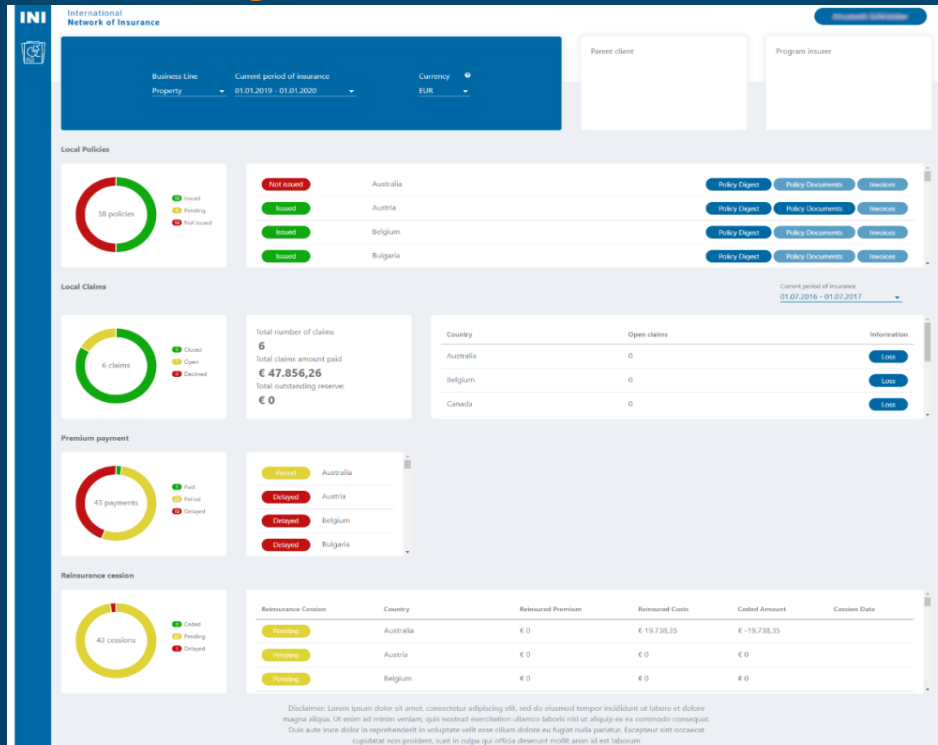
TRAVELERS 

Steering & monitoring the activities of the INI

One Global IT Platform

INI Connect	Communication and Data Management
INI cis	Country Information System
INI resource centre	Information Depository
INI who's who	Directory
INI learning	E-Learning Management System

INILive INI Programme Dashboard



Secure real-time
online access to
key insurance
programme data
for clients and
brokers

INI Web Tools

INI connect - Monitoring the Network's Service Quality

Rating

Please rate the quality of the work provided by the partner company. Note that you do not need to edit the request to enter rating values. You will be able to finalise your rating after activation.

Did the local company meet your coverage requirements?

0	1	2	3	4	5	6	7	8	9	10	?
---	---	---	---	---	---	---	---	---	---	----	---

Did the local company issue the policy correctly?

0	1	2	3	4	5	6	7	8	9	10	?
---	---	---	---	---	---	---	---	---	---	----	---

Did the local company communicate sufficiently throughout the process?

0	1	2	3	4	5	6	7	8	9	10	?
---	---	---	---	---	---	---	---	---	---	----	---

Did the local company use INIconnect correctly?

0	1	2	3	4	5	6	7	8	9	10	?
---	---	---	---	---	---	---	---	---	---	----	---

Comments:

- Rating the service quality of the counterparty
- Timeliness is rated by the system
- Detailed individual service quality reports available

One-Stop Services wherever you operate

Lines of Business

International non-life programmes

- Property
- Liability
- Marine
- Engineering
incl. Machinery Breakdown, EAR, CAR, etc.

Key Programme Solution

- Controlled Master Programme
- Wide range of other programme types available

Integrated Claims and Risk Control Services

Network Wide Service Commitment

Serves as Service Level Agreement

Defines Roles, Obligations, Responsibilities

Ensures Service Excellence

Service
Commitment

Local Regulatory and Fiscal Requirements



Licensing provisions

Placement only with locally admitted insurers



Special local coverage

Special local coverage e.g. neighbours' / tenants' recourse in Code Napoléon countries



Terrorism-Coverage

Compulsory or pool solutions



Taxes and dues

Handled by the local INI Partner



Compulsory Coverage

Natural & political perils



Reinsurance

Local reinsurance restrictions are respected



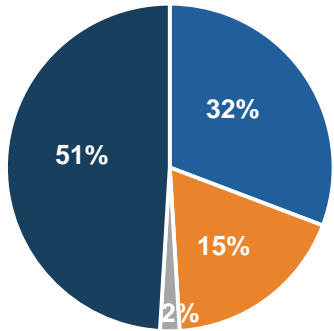
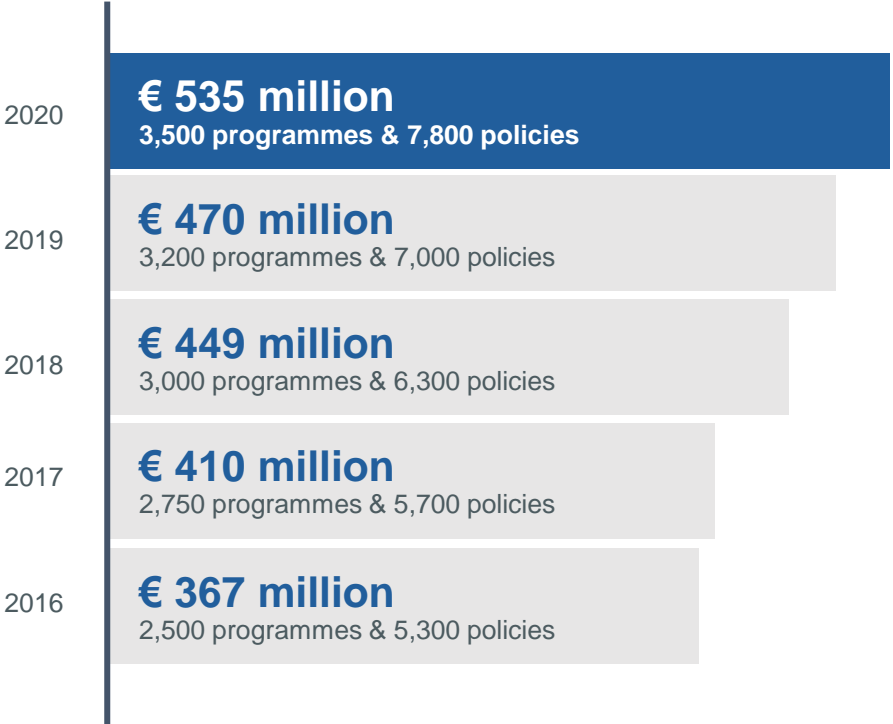
Claims handling

Tax neutral claims payment as locally paid



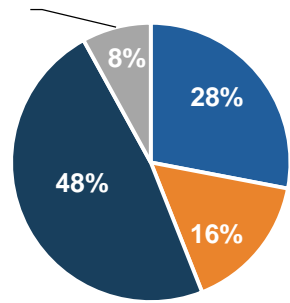
Our International Insurance Programmes are compliant and offer a real benefit

INI Key Business Figures 2020



Business per Region

- Europe
- Asia Pacific
- Africa & Middle East
- Americas



Business per Line

- Property
- Liability
- Marine
- EAR/CAR

What do you expect of an international network?



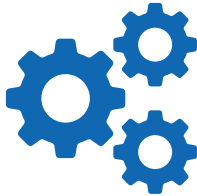
Capacity



Multi-local services



Financial strength
& stability



Central control



Sanction & money laundering
lists approved



Quick and reliable
communications

Wide spectrum of
know-how and servicing
capabilities

Why INI?

Your Global Insurance Experts



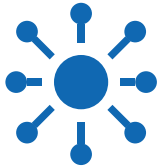
Global Coverage in
150+ countries



Financially Stable
Market Leaders



Compliant with International
& Local Legislation



Coordinated Claims Services
(single point of contact)



Global Business
Platform



Local Knowledge
& Global Expertise

Why INI?

	Global Presence	<ul style="list-style-type: none">• Stable global presence in 150+ countries• Longstanding partnerships• Network managed by a centralised office• Possibility to replace Network Partners
	International Business Excellence	<ul style="list-style-type: none">• Locally licensed market leaders with financial strength and stability• Fully compliant with international standards and local legislations• US Beat tax* does not apply to INI members• Efficient cost structure
	Strong Governance & Processes	<ul style="list-style-type: none">• Board of Directors & Advisory Committees• Linked to contractual obligations & service excellence standards• Coordinated claims service (single point of contact)• Quality control / Escalation process• Centrally controlled underwriting, claims handling & cash flow
	E- Platforms	<ul style="list-style-type: none">• Broker/Client Programme Dashboard• Specialised, Network owned, global business exchange platform• Online country information database & data depository system• E- Learning management system
	People	<ul style="list-style-type: none">• Dedicated & experienced INI Coordinators• Working groups and global conferences• Regular visits between Network Partners and from the Network Office

*Base Erosion and Anti-Abuse Tax



What to consider in international business?



Local broker involved?



Detailed & open communication with local entities



Follow local market specific standards & requirements



Tacit renewal provisions of local policies?
Existing local policies cancelled?



Cash before cover countries involved?



Complete and accurate local risk information available?

Complete & accurate data in INIconnect

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INI International Network of Insurance

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Search

Home > Partners >> The Travelers Companies

USA (The Travelers Companies)

TRAVELERS The Travelers Companies

USA
The Travelers Companies
One Tower Square
Hartford, CT 06183
www.travelers.com

Contact us Print or save as PDF

Company overview

1. Approximately 30,000 employees.
2. Total assets of approximately \$102 billion and shareholders' equity of approximately \$24 billion as of Dec. 31, 2017.
3. Total revenue of approximately \$29 billion in 2017.
4. Top three writer of personal insurance through independent agents in the United States, including number one in homeowners.
5. The largest writer of workers compensation insurance in the United States.
6. The largest writer of commercial property insurance in the United States.

Market Rank & Market Share
The largest writer of workers compensation insurance in the United States.
The largest writer of commercial property insurance in the United States.

Gross Premium Income & Rating
EUR 23 Billion
S&P: AA
A.M. Best: A++
Fitch: AA
Moody's: Aa2

LOCAL TIME
03:40

FOLLOW US

INI International Network of Insurance

PARTNERS WHY INI? SERVICES REFERENCES NEWS CONTACT


Search

Looking for insurance solutions abroad?

Largest Network of Independent Insurers

Established in 1979, INI is a Network of market leading insurance companies, located in over 150+ countries, across all continents. These partners work together to provide non-life insurance to international customers and brokers worldwide.

DISCOVER OUR PARTNERS

 Print or download
INI Partner information

www.ininetwork.com

What Brokers think about INI?

“ We were confronted with the challenge of providing a seamless International Casualty Program in 44 countries for a Fortune 500 Client.

I turned to Travelers International in recognition of their "Global Reach" via the INI Network. We needed a Carrier who had both a "Global Breadth of Capabilities" as well as the ability to coordinate the program and provide Worldwide Loss Control and Claims reporting capabilities.

I was impressed by the professional responsiveness of Travelers and the INI Network with the innovative approach offering comprehensive "Risk Solutions" for a very complex program with varied coverage requirements throughout the world. ”

AON

“ As an international orientated broker/broker network we service Reverse Flow as well as Outgoing Business. It is important for us to have strong and experienced partners to provide our national and international clients with efficiently support. Therefore we appreciated to work with the INI Network, especially because of their high performance in cooperating and communicating.”





INI